**Financial Statements** 

June 30, 2022 and 2021



### Independent Auditors' Report

#### Board of Trustees David Lynch Foundation For Consciousness-Based Education and World Peace

### Opinion

We have audited the accompanying financial statements of David Lynch Foundation For Consciousness-Based Education and World Peace (the "Foundation"), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Board of Trustees David Lynch Foundation For Consciousness-Based Education and World Peace Page 2

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, if they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

PKF O'Connor Davies, LLP

December 22, 2022

### Statements of Financial Position

	Jun	30			
	2022	2021			
ASSETS					
Current Assets					
Cash	\$ 2,906,438	\$ 3,825,025			
Contributions receivable, net	4,885,266	3,666,274			
Prepaid expenses and other current assets	151,311	146,490			
Total Current Assets	7,943,015	7,637,789			
Non-current Assets					
Contributions receivable, net	1,028,363	1,506,487			
Security deposits	204,469	200,364			
Property and Equipment					
Furniture and fixtures	309,586	292,099			
Equipment	272,622	274,999			
	582,208	567,098			
Less accumulated depreciation	477,697	456,886			
	104,511	110,212			
Total Non-current Assets	1,337,343	1,817,063			
Total Assets	<u>\$                                    </u>	\$ 9,454,852			
LIABILITIES AND NET ASSETS					
Current Liabilities					
Accounts payable	\$ 366,609	\$ 205,068			
Accrued vacation	117,446	81,841			
Total Current Liabilities	484,055	286,909			
Non-current Liabilities					
Paycheck Protection Program loan	764,005	764,005			
Total Liabilities	1,248,060	1,050,914			
Net Assets					
Without donor restrictions	140,616	903,711			
With donor restrictions					
Time restricted	4,280,556	2,117,778			
Purpose restricted	3,611,126	5,382,449			
	7,891,682	7,500,227			
Total Net Assets	8,032,298	8,403,938			
Total Liabilities and Net Assets	\$ 9,280,358	<u>\$ 9,454,852</u>			

### Statements of Activities

			Year I	Ended		
		June 30, 2022			June 30, 2021	
	Without Donor	With Donor		Without Donor	With Donor	
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total
OPERATING SUPPORT AND REVENUE						
Contribution and grant revenue	\$ 4,085,055	\$ 4,064,190	\$ 8,149,245	\$ 2,094,651	\$ 3,506,966	\$ 5,601,617
Paycheck Protection Program loan forgiveness	-	-	-	829,808	-	829,808
Special events (net of \$480,420 direct						
benefit to donors for 2021)	-	-	-	180,945	-	180,945
Program revenue	347,469	-	347,469	192,951	-	192,951
Sublease income	253,244	-	253,244	245,774	-	245,774
License and royalty fees	94,661	-	94,661	9,342	-	9,342
Interest income	825	-	825	7,632	-	7,632
Net assets released from restrictions	3,172,735	(3,172,735)		2,982,403	(2,982,403)	
Total Operating Support and Revenue	7,953,989	891,455	8,845,444	6,543,506	524,563	7,068,069
OPERATING EXPENSES						
Program	6,285,361	-	6,285,361	4,422,214	-	4,422,214
Management and general	1,610,108	-	1,610,108	1,491,702	-	1,491,702
Fundraising	1,321,615	-	1,321,615	1,200,246	-	1,200,246
Total Operating Expenses	9,217,084		9,217,084	7,114,162		7,114,162
Change in Net Assets before Non-Operating Activity	(1,263,095)	891,455	(371,640)	(570,656)	524,563	(46,093)
NON-OPERATING ACTIVITY						
Valuation adjustment	500,000	(500,000)				
Change in Net Assets	(763,095)	391,455	(371,640)	(570,656)	524,563	(46,093)
NET ASSETS (DEFICIT)						
Beginning of year	903,711	7,500,227	8,403,938	1,474,367	6,975,664	8,450,031
End of year	\$ 140,616	\$ 7,891,682	\$ 8,032,298	\$ 903,711	\$ 7,500,227	\$ 8,403,938

										Program														
		HFHC	V	eterans	١	Vomen		CHW		overnment		eal the lealers	Inte	ernational	Othe	er Programs	Tota	al Program		anagement id General	Fundraisi	ng	2022 Total	2021 Total
Personnel	\$	292,704	\$	577,140	\$	57,659	\$	107,746	\$	547,025	\$	602,608	\$	-	\$	963,476	\$	3,148,358	\$	435,253	\$ 701.0	77	\$ 4,284,688	\$ 3,505,041
Grants		152,367		96,917		11,620		39,816		103,975		246,977		68,932		218,755		939,359		6,440	. ,	-	945,799	672,310
Program expenses		1,386		1,246		452		6,075		7,833		2,890		· -		8,475		28,357		2,358		-	30,715	22,133
Program research		64		189,873		-		-		1,225		42,734		3,210		3,885		240,991		-		-	240,991	82,127
Retreat expenses		400		-		-		-		-		-		-		12,798		13,198		-		-	13,198	469
Production and media		2,489		15,258		4		2,470		36,688		4,691		660		15,803		78,063		2,466	7,1	19	87,648	116,270
Printing and advertising		264		634		5		107		1,737		1,292		-		57,643		61,682		599	5,8	94	68,175	6,869
Special events and annual gala		-		-		-		-		1,000		-		-		1,507		2,507		-	77,6	47	80,154	403,898
Cultivation expense		210		734		36		1,465		1,748		488		-		847		5,528		1,867	3,4	25	10,820	19,522
Consultants/website design		22,255		16,802		523		56,645		249,647		87,806		1,411		137,115		572,204		25,562	229,0	15	826,781	657,878
Occupancy		39,964		77,174		5,567		16,565		109,024		93,782		7,435		112,461		461,972		463,654	96,7	86	1,022,412	960,449
Telephone and internet		558		3,864		80		295		4,649		1,203		103		7,337		18,089		3,473	1,3	68	22,930	55,932
Postage and shipping		163		318		13		95		528		206		16		517		1,856		725	7	40	3,321	4,270
Office supplies and equipment rental		2,297		4,838		329		1,208		5,559		4,487		486		7,947		27,151		13,485	4,9	63	45,599	35,137
IT (software, hardware and web)		10,846		14,088		408		8,388		13,981		14,850		452		37,671		100,684		20,477	87,9	68	209,129	134,953
Audit		1,026		1,601		124		238		2,261		2,435		136		3,148		10,969		6,627	2,9	04	20,500	20,000
Membership and subscriptions		26		92		5		18		203		1,360		2		4,232		5,938		603	1,7	36	8,277	13,624
Professional development		943		20		241		454		114,424		1,013		3		338		117,436		2,367		11	119,814	2,676
Travel and meetings		5,875		46,342		2,256		7,536		62,274		29,667		42		46,962		200,954		35,247	73,4	76	309,677	65,253
Insurance		4,675		6,934		521		1,606		12,905		7,603		236		10,379		44,859		25,798	10,5	40	81,197	73,022
Legal		9,299		1,161		122		456		1,903		1,971		63		4,137		19,112		38,134	1,8	78	59,124	59,373
Bank and credit card fees		151		2,594		22		2,068		260		304		716		5,156		11,271		606	9,0	07	20,884	28,105
Third party fees		624		938		70		216		1,718		1,017		35		105,529		110,147		3,444	1,6	61	115,252	79,162
Donated services - occupancy		-		-		-		43,750		-		-		-		-		43,750		-		-	43,750	1,910
Bad debt		-		-		-		-		-		-		-		-		-		510,000		-	510,000	515,000
Depreciation		1,520		2,658		285		1,075		4,038		3,674		137		7,539		20,926		10,923	4,4	00	36,249	59,199
	_	550,106	1	1,061,226		80,342	_	298,292		1,284,605	1	,153,058		84,075		1,773,657		6,285,361		1,610,108	1,321,6	15	9,217,084	7,594,582
Special events - direct benefit								,						· · ·										
to donors		-		-		-		-		-		-		-		-		-		-		-	-	(480,420)
	\$	550,106	\$ 1	1,061,226	\$	80,342	\$	298,292	\$	1,284,605	\$ 1	,153,058	\$	84,075	\$	1,773,657	\$	6,285,361	\$	1,610,108	\$ 1,321,6	15	\$ 9,217,084	\$ 7,114,162
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### Statement of Functional Expenses Year Ended June 30, 2022

## Statement of Functional Expenses Year Ended June 30, 2021

	Program										
							Other	Total	Management		
	HFHC	Veterans	Women	CHW	Government	International	Programs	Program	and General	Fundraising	Total
Personnel	\$ 107.469	\$ 452,993	\$ 61,947	\$ 645,925	\$ 337,402	¢	\$ 881,206	\$ 2.486.942	\$ 400,520	\$ 617,579	\$ 3,505,041
Grants	\$ 107,409 110.670	\$ 452,993 42.805	5 01,947 23,488	\$ 045,925 266.733	\$ 337,402 7.015	φ - 59,884	\$ 001,200 161.715	\$ 2,480,942 672,310	φ 400,520	φ 017,579	\$ 3,505,041 672.310
Program expenses	2,492	42,805	1,192	6,810	1,101	59,004	10,359	22,133	-	-	22,133
Program research	338	50,909	594	27,459	655	200	1,972	82,127	-	-	82,127
Retreat expenses		50,505		21,403		200	469	469		_	469
Production and media	148	6,049	227	11.621	2,416	_	22,022	42.483	14.780	59,007	116.270
Printing and advertising	6	424	38	1,340	2,410		1,599	3,622	457	2,790	6,869
Special events and annual gala	•	-24	-	1,040	210	_	1,000	0,022		403,898	403,898
Cultivation expense	71	393	190	5.365	_	_	1,547	7,566	9,255	2.701	19,522
Consultants/website design	20,475	10,313	801	82.844	45,516	490	200,858	361,297	43,392	253,189	657,878
Occupancy	22,907	53,552	7.778	94,942	71,328	7,242	164,314	422,063	363,433	174,953	960,449
Telephone and internet	1.073	5,008	313	4,652	3,635	215	14,738	29,634	19,122	7.176	55,932
Postage and shipping	-	185	-	44	100	-	856	1.185	2,348	737	4.270
Office supplies and equipment rental	786	1,790	276	10,347	1,833	198	5,937	21,167	9,067	4,903	35,137
IT (software, hardware and web)	3.172	6,153	294	9,880	3,498	177	18,539	41,713	19,902	73,338	134,953
Audit	510	1,408	147	2.174	739	57	3,849	8,884	7,496	3,620	20,000
Membership and subscriptions	155	549	32	1.274	659	26	5,387	8,082	3,389	2,153	13,624
Professional development	442	500	-	34	5	-	547	1,528	1.076	72	2,676
Travel and meetings	1,864	7,348	1,373	19,845	8,811	9	6,551	45,801	15,953	3,499	65,253
Insurance	2,087	3,377	848	9,235	2,379	29	9,242	27,197	20,118	25,707	73,022
Legal	14,325	74	6	91	707	-	3,644	18,847	24,771	15,755	59,373
Bank and credit card fees	237	1,113	69	2,030	218	751	3,376	7,794	746	19,565	28,105
Third party fees	21	46	8	99	53	-	78,702	78,929	233	-	79,162
Donated services	-	-	-	-	-	-	-	-	1,910	-	1,910
Bad debt	-	-	-	-	-	-	-	-	515,000	-	515,000
Depreciation	1,710	3,667	638	7,957	4,299	-	12,170	30,441	18,734	10,024	59,199
•	290,958	648,835	100,259	1,210,701	492,584	69,278	1,609,599	4,422,214	1,491,702	1,680,666	7,594,582
Special events - direct benefit	,	,	,	, , -,	. ,,	,	,,	, ,	, . ,		, ,
to donors										(480,420)	(480,420)
	\$ 290,958	\$ 648,835	\$ 100,259	\$ 1,210,701	\$ 492,584	\$ 69,278	\$ 1,609,599	\$ 4,422,214	\$ 1,491,702	\$ 1,200,246	\$ 7,114,162

## Statements of Cash Flows

	Year End	ed June 30			
	2022	2021			
CASH FLOWS FROM OPERATING ACTIVITIES					
Change in net assets	\$ (371,640)	\$ (46,093)			
Adjustments to reconcile change in net assets to net cash from operating activities:					
Paycheck Protection Program loan forgiveness	-	(829,808)			
Bad debt expense	510,000	515,000			
Depreciation	36,249	59,199			
Loss on disposal of equipment	3,671	6,487			
Change in operating assets and liabilities					
Contributions and employee receivables	(1,250,868)	201,318			
Prepaid expenses and other current assets	(4,821)	(91,992)			
Security deposits	(4,105)	120			
Accounts payable	161,541	(61,582)			
Accrued vacation	35,605	17,214			
Net Cash from Operating Activities	(884,368)	(230,137)			
CASH FLOWS FROM INVESTING ACTIVITIES					
Proceeds from maturity of certificates of deposit	-	1,002,959			
Purchase of property and equipment	(34,219)				
Net Cash from Investing Activities	(34,219)	1,002,959			
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds from Paycheck Protection Program loan	<u> </u>	764,005			
Net Change in Cash	(918,587)	1,536,827			
CASH					
Beginning of year	3,825,025	2,288,198			
End of year	<u>\$ 2,906,438</u>	<u>\$ 3,825,025</u>			

Notes to Financial Statements June 30, 2022 and 2021

### 1. Organization and Tax Status

The David Lynch Foundation For Consciousness-Based Education and World Peace (the "Foundation" or "DLF"), a nonprofit organization founded in 2005, addresses the epidemic of trauma and toxic stress among at-risk populations through the implementation of the evidence-based Transcendental Meditation ("TM") technique. The Foundation has supported more than 1,000,000 children and adults worldwide, with a focus on urban youth in underserved schools, veterans suffering from post-traumatic stress and their families, women and children who are survivors of domestic violence and sexual assault, and people in recovery from alcohol and substance abuse. The Foundation has also worked with the homeless, prison populations, people living with HIV/AIDS, and others.

The Foundation organizes and hosts scientific and professional conferences as well as town hall meetings to educate leaders and the general public about the benefits of TM and the work of the Foundation. In addition, it partners on the highest level research to assess the effects of TM. Below are descriptions for certain programs of the Foundation.

### Healthy Families Healthy Communities (HFHC) NY

The Foundation's outreach program focused on serving communities and populations that experience trauma and toxic stress in the New York City area. The populations served within HFHC include students and parents in low-income schools, school teachers, community groups, Latino and Black community members, and college students. Instructions take place at schools, community centers local businesses and at the Foundation's offices in midtown Manhattan. Through this citywide initiative, the Foundation is working towards addressing health inequities in New York City, as well as increasing the wellness and wellbeing of New York City government workers and community members. In partnering with New York City government agencies, the Foundation continues the focused effort of demonstrating the effectiveness of TM and the importance of getting instructions covered by health insurance.

#### Veterans (Resilient Warrior Program)

This program provides TM training to veterans, active-duty personnel and military families. TM has been shown to relieve symptoms of post-traumatic stress disorder ("PTSD") and major depression among veterans. The Resilient Warrior Program partners with major veteran service organizations including Veterans Administration hospitals nationwide; the National Defense University in Washington, DC; Boulder Crest Retreat Centers, the EOD Warrior Foundation; residential substance abuse treatment centers in New York City; City University of New York Office of Veterans; numerous military bases, including Fort Bragg, Fort Gordon, Fort Belvoir, and Fort Hamilton. In 2022, the Foundation launched the largest study ever conducted on the impact of meditation on veterans with PTSD. The study is a multi-site randomized controlled trial that will evaluate whether TM is effective as a first line treatment for PTSD. Secondary outcomes of the study will include depression, suicidal ideation, alcohol craving/usage, sleep quality and quality of life and include a neuroimaging and biological component, showing the impacts of TM.

Notes to Financial Statements June 30, 2022 and 2021

### 1. Organization and Tax Status (continued)

### Veterans (Resilient Warrior Program) (continued)

The 6-site study will take place at research universities around the United States with approximately 360 subjects. The research study sites include Columbia University, Northwell Health, Stanford University, University of California at San Diego, Mount Sinai and the University of Southern California. The goal of the study is to secure long-term government funding for TM.

### Resilient Responders (Law Enforcement & Firefighters)

This program provides TM training to law enforcement officers, firefighters and emergency medical technicians who have experienced PTSD and substance use disorder. Program partners have included the New York City Fire Department, the Los Angeles Fire Department, the New York City Police Department, and the Herndon Virginia Police Department.

### Women's Health Initiative (Women)

The Women's Health Initiative provides TM training for survivors of domestic and genderbased violence and sexual assault. TM is an evidence-based, alternative therapy shown to contribute to healing and empowerment. Program partners include the Manhattan Family Justice Center (an initiative of the New York City Mayor's office to end domestic and genderbased violence), Crime Victim Treatment Center (the largest hospital-based victim assistance program in New York), and other domestic violence and sexual assault service providers.

#### Center for Health and Wellness (CHW)

The Center for Health and Wellness (CHW), formerly Center for Leadership and Performance (CLP), provides TM training courses for New York City and Los Angeles area business professionals. This professional development program provides a technique to overcome stress, enhance creativity, and increase stamina and efficiency. This results in greater performance in the workplace. The program provides organizations and their executives the opportunity to fulfill an important aspect of workplace training and wellness initiatives. The newest program expansion is an onsite Meditation Center on the Amenities Floor at the beautiful new 425 Park Avenue building, where tenants in the building such as Citadel and Hellman and Friedman will easily be able to learn TM. CHW also furthers awareness of the impact of DLF's work and the effectiveness of TM.

Notes to Financial Statements June 30, 2022 and 2021

### 1. Organization and Tax Status (continued)

#### Awareness (DLF Live)

The Awareness program produces events to increase awareness of the Foundation and educate the public about the impact and benefits of TM. The world's premiere artists, designers, and musicians participate in the Foundation's galas, special events, and auctions. Auctions offer one-of-a-kind new works and extraordinary experiences. Funds benefit the Foundation's programs to reduce toxic stress and trauma, and improve the quality of life for under-resourced populations.

#### International

DLF provides funding to TM programs for under-resourced and vulnerable populations beyond the United States. The Foundation supports TM training to groups in Asia, Africa, Europe and Latin America.

#### Mediate New York

Meditate New York will create a public-private partnership with nonprofit organizations skilled in teaching different scientifically proven meditation techniques to New Yorkers in need. Together, they will help to transform the city by healing trauma, building resilience, and promoting physical and mental well-being during these challenging times.

#### **Other Programs**

### Washington, D.C. (Government)

The Meditation Center (TMC) at THEARC (Town Hall Education Arts Recreation Campus) is a division of the Center for Health and Wellness of the Foundation. Since 2018, DLF has continued to work in partnership with 13 nationally acclaimed organizations based at THEARC, and several longstanding community-based organizations; to provide TM courses and ongoing support to residents of one of DC's most under-resourced communities. Collaborations have been fostered and expanded with organizations such as Children's National Health System, Community of Hope, DC Central Kitchen, Far Southeast Family Strengthening Collaborative, United Planning Organization, Bellevue Success Center, and others. The service that TMC is providing to the community is helping to eradicate the epidemic of toxic stress and trauma and improve the quality of people's lives.

#### HIV Wellness

For decades, Transcendental Meditation has been used as an adjunct to HIV/AIDS treatment by individuals who must confront serious mental/emotional challenges due to a compromised immune system. The Foundation's partners with organizations in the San Francisco bay area to promote the power of TM to profoundly heal and restore the lives of individuals who live with HIV/AIDS.

Notes to Financial Statements June 30, 2022 and 2021

### 1. Organization and Tax Status (continued)

### Other Programs (continued)

#### Heal The Healers Now (Healthcare)

In the early days of the COVID-19 pandemic, the Foundation recognized that healthcare workers were dealing with crushing levels of stress and anxiety; making rapid, life-or-death decisions, all while putting their own health at risk. The Foundation has quickly mobilized to respond to the needs of its healthcare workers. The response from healthcare workers, hospitals, research centers, and donors has been extraordinary. As of October 2022, TM instruction has taken place in 67 hospitals and medical centers around the country, including research focused on TM and healthcare provider wellness at major research and teaching centers. Through this nationwide initiative, more healthcare workers will gain access to this powerful, non-pharmaceutical tool. In addition, hospitals, policy makers, and those concerned with the wellbeing of our nation's health care industry and its medical providers will have additional evidence of TM's effectiveness; which helps to secure and allocate funding for further TM instruction.

### Los Angeles Programs

DLF began serving the Los Angeles community in 2010. In 2019 the Healthy Families/Healthy Communities program was created to expand the mission to support students and their families in Southern California. Under the HF/HC program DLF has forged a powerful partnership with Los Angeles Unified School District's Student Health and Human Services Department to provide TM training to their frontline mental health providers as well as district leadership. In 2022 the Los Angeles Unified School District expanded DLF's partnership to include providing TM instruction for educators and families at individual school sites and their community wellness centers. DLF's public charter school program partnerships continue under the HF/HC umbrella. DLF also provides programs for community centers serving youth that have been incarcerated, veterans and first responders who suffer from symptoms of PTSD, women survivors of domestic violence, individuals in recovery from substance abuse disorders, and frontline mental health providers.

### Tax Status

The Foundation is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes. The Foundation is not classified as a private foundation.

Notes to Financial Statements June 30, 2022 and 2021

### 2. Summary of Significant Accounting Policies

### **Basis of Presentation**

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### Net Asset Presentation

Net assets and revenues, expenses, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Net assets without donor restrictions represent resources that are not subject to donorimposed restrictions.

Net assets with donor restrictions represent net assets subject to donor-imposed restrictions that expire by the passage of time, or by actions of the Foundation. When a donor's time-restriction expires or a purpose-restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the accompanying statements of activities as "net assets released from restrictions".

#### Contributions Receivable

Management determines an allowance for doubtful accounts on a case by case basis based on management's historical experience, review of individual account balances, actual cash collections and its expectations of future collections, with amounts considered uncollectable written-off as bad debt. Management identified approximately \$510,000 and \$515,000 of bad debt during 2022 and 2021, respectively, and believes all remaining contributions receivable to be fully collectable.

Contributions receivable that are expected to be collected in future years are discounted to their net realizable value using a risk-adjusted discount rate. The discount is amortized and reflected within contribution income in the statements of activities over the period in which the pledge is expected to be collected.

Notes to Financial Statements June 30, 2022 and 2021

## 2. Summary of Significant Accounting Policies (continued)

### Property and Equipment

All acquisitions of property and equipment in excess of \$2,000, and all expenditures for repairs, maintenance, renewals, and betterments in excess of \$2,000 that materially prolong the useful lives of assets, are capitalized. Property and equipment are recorded at cost less an allowance for depreciation. Depreciation is computed on a straight-line basis over the estimated useful lives of the respective assets, which is three to five years for equipment and eight years for furniture and fixtures.

### Contributions, Special Events and Grant Revenue

Contributions, special events and grant revenue, including unconditional promises to give, are recognized as revenue in the period received.

Conditional promises to give are not recognized until they become unconditional; that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value.

Contributions of land, buildings, and equipment without donor restrictions concerning the use of such long-lived assets are reported as revenues of net assets without donor restrictions. Contributions of cash or other assets to be used to acquire land, buildings, and equipment are reported as revenues of net assets with donor restrictions class; the restrictions are considered to be released when such long-lived assets are placed in service.

### In-kind Contributions

In-kind contributions are recorded as income and expenses at the time the items are received, which is also the time they are placed into service. Donated services are reported as income and expense at fair value if such services create value or would have been purchased if not provided by donation, require special skills, and are provided by individuals possessing such specialized skills.

The Foundation received donated contributed space, located in New York City, of approximately \$44,000 for the year ended June 30, 2022 and is included in contribution and grant revenue in the June 30, 2022 statement of activities. The fair value for these services is based on the estimated fair value of recent comparable rent prices in the surrounding area of New York City.

### Program Revenue

Program revenue for transcendental meditation courses and instructional workshops is recognized as revenue when such services are provided.

Program and sublease receivables as of July 1, 2020 totaled approximately \$14,600.

Notes to Financial Statements June 30, 2022 and 2021

### 2. Summary of Significant Accounting Policies (continued)

### Grants

Grants to other organizations are recognized as an expense in the period where the promise to give is made. If grants have not been paid to recipient organizations prior to year-end, the Foundation reports these amounts as grants payable.

### Accounting for Uncertainty in Income Taxes

The Foundation recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Management has determined that the Foundation had no uncertain tax positions that would require financial statement recognition or disclosure. The Foundation is no longer subject to examinations by the applicable taxing jurisdictions for periods prior to June 30, 2019.

### Functional Allocation of Expenses

The costs of providing various programs, grants, and other activities have been summarized on a functional basis in the accompanying statements of activities and functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses that can be identified with a specific program or support service are allocated directly according to their natural expenditure classification. Costs, including personnel, consultants/website design, occupancy and IT, which are common to several functions are allocated among the program and supporting services based on time and effort records, departmental expense activity, and estimates made by the Foundation's management.

#### Reclassifications

Certain items in the 2021 financial statements were reclassified to conform to the 2022 financial statements.

#### Subsequent Events Evaluation by Management

Management has evaluated subsequent events for disclosure and/or recognition in the financial statements through December 22, 2022, the date which the financial statements were available to be issued. Except for the Foundation borrowing \$500,000 from a line of credit arrangement in September 2022 (see Note 10), no other events have occurred subsequent to the statement of financial position date through the evaluation date that would require adjustment to or disclosure in the financial statements.

### 3. Concentration of Credit Risk

The credit risk for contributions receivable at June 30, 2022 and 2021 was concentrated, with 89% and 73% owed from nine and six donors, respectively. Additionally, the Foundation received approximately 58% and 28% of its contribution and grant revenue from six and two donors during the years ended June 30, 2022 and 2021, respectively.

Notes to Financial Statements June 30, 2022 and 2021

### 3. Concentration of Credit Risk (continued)

The Foundation believes the risk is minimal due to the payment history of the donors. These contributions receivable are deemed collectible by management. The Foundation expects to continue receiving funding from these sources in the future due to the donors' giving history and strong relationships with the Foundation. The Foundation has also taken significant steps to diversify and broaden its funding sources by building a stronger, more robust development team and cultivating new and deeper relationships with other foundations and individuals.

The Foundation places its cash with highly rated financial institutions. At times, cash balances may be in excess of federally insured limits.

### 4. Contributions Receivable

The Foundation received unconditional contributions which have been recorded net of a present value discount of 5.75% and 4.25% at June 30, 2022 and 2021 as follows:

	2022	2021
Due in two or more years	\$ 1,190,000	\$ 1,830,000
Less: Allowance for doubtful accounts	(45,000)	(215,000)
Discount to present value	<u>(116,637</u> ) 1,028,363	<u>(108,513</u> ) 1,506,487
Due in one year or less	4,885,266	3,666,274
Total Contributions Receivable	<u>\$ 5,913,629</u>	<u>\$ 5,172,761</u>

#### 5. Line of Credit

The Foundation has a line of credit arrangement with a financial institution to borrow up to \$500,000 at a borrowing rate of 8.597% with the outstanding balance to be repaid on or before the expiration date of January 23, 2023. As of June 30, 2022 and 2021, there was no outstanding balance on the line of credit.

#### 6. Paycheck Protection Program Loans

On May 26, 2020, the Foundation received a loan under the Paycheck Protection Program (the "PPP Loan") in the amount of \$829,808 from the Small Business Administration ("SBA"). The PPP loan has an interest rate of 1% per annum and was scheduled to mature in May 2022.

In fiscal 2021, the defined conditions were met, and as a result, the SBA notified the Foundation that this PPP Loan was forgiven, and the Foundation recognized the full amount of the proceeds from this PPP Loan as PPP loan forgiveness in the 2021 statement of activities.

Notes to Financial Statements June 30, 2022 and 2021

### 6. Paycheck Protection Program Loans (continued)

In April 2021, the Foundation received a second PPP Loan from the SBA in the amount of \$764,005. This loan also has an interest rate of 1% per annum, with no payments due until February 2022, and is scheduled to mature in April 2026. If certain defined conditions are met, this loan may also be forgiven by the SBA, otherwise the Foundation will be required to repay this loan in full. As of the report date, the SBA had communicated to the Foundation that the request for loan forgiveness is currently going through a quality control review process requiring additional levels of review, with no repayments due at this time.

#### 7. Net Assets with Donor Restrictions

Net assets with donor restrictions are available for the following purposes at June 30:

	2022	2021
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Veterans Program	\$ 3,327,318	\$ 4,600,419
Time restrictions	4,280,556	2,117,778
THEARC/Washington, D.C. Programs	24,925	403,440
Heal the Healers Now	89,050	245,254
Los Angeles School Program	144,755	103,288
Other programs	1,078	5,548
Fetzer Memorial Trust	24,000	24,500
	\$ 7,891,682	\$ 7,500,227

Net assets released from restriction during the years ended June 30, 2022 and 2021 were as follows:

	2022	2021
Heal the Healers Now	\$ 266,204	\$ 1,002,298
Time restrictions	737,222	827,222
Veterans Program	1,539,737	415,198
Veterans 21toNone	63,404	-
Los Angeles School Program	18,533	366,493
THEARC/Washington, D.C. Programs	443,915	345,000
Other programs	9,720	16,560
Training	93,500	-
International program	-	9,132
Fetzer Memorial Trust	500	500
	\$ 3,172,735	\$ 2,982,403

During 2022, The Foundation wrote-off the remaining balance of an uncollectable pledge in the amount of \$500,000 which is reflected in the June 30, 2022 statement of activities as a valuation adjustment.

Notes to Financial Statements June 30, 2022 and 2021

#### 8. License and Royalty Fees

In December 2016, the Foundation entered into a Publishing Agreement (the "Agreement") with a publisher to grant the exclusive right to publish a manuscript produced by the Foundation's executive director, who has also signed a separate agreement to gift any and all license and royalty proceeds of the manuscript to the Foundation. The Agreement includes payments to the Foundation of \$440,000 for the publication of the manuscript plus royalties on all copies sold by the publisher.

The Agreement provides for royalty fees to be paid to the Foundation based on future sales of the manuscript. The Foundation received approximately \$94,000 and \$9,000 for the years ended June 30, 2022 and 2021, respectively.

### 9. Operating Lease Commitments

### Occupancy

The Foundation has non-cancelable operating leases as a lessee for office space in New York, Los Angeles, Washington, D.C., Iowa, North Carolina and Connecticut that expire at various dates through October 2027. These leases contain renewal options and some require the Foundation to pay all executor costs such as taxes, maintenance, and insurance.

Future annual minimum lease commitments under these operating leases that have remaining terms in excess of one year are as follows for years ending June 30:

2023	\$	985,976
2024		915,506
2025		302,727
2026		30,841
2027		31,458
	\$ 2	2,266,508

Rent expense totaled approximately \$950,000 and \$902,000 for the years ended June 30, 2022 and 2021, respectively, which is included within occupancy expenses on the accompanying statements of functional expenses.

### Rental Income

During the year ended June 30, 2020, the Foundation entered into two non-cancelable operating leases as lessor to sublet a portion of its office space in New York. The subleases expire in October 2024.

Notes to Financial Statements June 30, 2022 and 2021

### 9. Operating Lease Commitments (continued)

### Rental Income (continued)

Future minimum rental payments for the years ending June 30 are as follows:

2023 2024	\$ 260,742 268,564
2024	91,912
	\$ 621,218

Rental income was approximately \$253,000 and \$246,000 for the years ended June 30, 2022 and 2021, respectively.

### 10. Liquidity and Availability of Financial Assets

The Foundation's financial assets and resources available to meet cash needs for general expenditures within one year of the date of the statement of financial position were as follows as of June 30:

	2022	2021
Financial assets at year end:		
Cash	\$ 2,906,438	\$ 3,825,025
Contributions receivable, net	5,913,629	5,172,761
Total Financial Assets	8,820,067	8,997,786
Less: net assets with donor restrictions	(7,891,682)	(7,500,227)
Add next year's release of donor restrictions	4,885,266	2,160,273
Financial Assets Available to Meet Cash Needs		
for General Expenditures Within One Year	<u>\$ 5,813,651</u>	<u>\$ 3,657,832</u>

The Foundation monitors its cash needs regularly and receives grants and contributions throughout the year in addition to special events and program revenue earned from services provided. The Foundation also has \$500,000 from a line of credit arrangement which it can draw upon in the event of a liquidity need. There is no balance outstanding on the line of credit as of June 30, 2022. Subsequent to June 30, 2022, the Foundation had a net borrowing of \$450,000 from the line of credit which remains outstanding as of the date the financial statements were available to be issued.

Notes to Financial Statements June 30, 2022 and 2021

### 11. Contingencies

The Foundation is a co-defendant involved in a legal proceeding incurred in the normal course of operations. Management believes it has a defense for such claim and is defending the action vigorously with general counsel and the insurance carrier's legal counsel. The Foundation's General Counsel's opinion is that the case has no merit and has submitted a motion to dismiss the case before the court.

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