Financial Statements

June 30, 2021 and 2020



Independent Auditors' Report

Board of Trustees
David Lynch Foundation For
Consciousness-Based Education and World Peace

We have audited the accompanying financial statements of David Lynch Foundation For Consciousness-Based Education and World Peace (the "Foundation") which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Trustees David Lynch Foundation For Consciousness-Based Education and World PeacePage 2

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of David Lynch Foundation For Consciousness-Based Education and World Peace as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

December 3, 2021

PKF O'Connor Davies, LLP

Statements of Financial Position

	June 30		
	2021	2020	
ASSETS			
Current Assets			
Cash	\$ 3,825,025	\$ 2,288,198	
Certificates of deposit	-	1,002,959	
Contributions receivable, net	3,666,274	3,295,774	
Employee receivables	-	3,710	
Prepaid expenses and other current assets	146,490	54,498	
Total Current Assets	7,637,789	6,645,139	
Non-current Assets			
Contributions receivable, net	1,506,487	2,589,595	
Security deposits	200,364	200,484	
Property and Equipment	<u> </u>	 _	
Furniture and fixtures	292,099	319,550	
Equipment	274,999	274,999	
Ефирион	567,098	594,549	
Less accumulated depreciation	456,886	418,651	
·	110,212	175,898	
Total Non-current Assets	1,817,063	2,965,977	
Total Holl Galloni, losses			
Total Assets	<u>\$ 9,454,852</u>	<u>\$ 9,611,116</u>	
LIABILITIES AND NET ASSETS			
Current Liabilities			
Accounts payable	\$ 205,068	\$ 266,650	
Accrued vacation	81,841	64,627	
Total Current Liabilities	286,909	331,277	
Non-current Liabilities	704.005	000 000	
Paycheck Protection Program loan	<u>764,005</u>	829,808	
Total Liabilities	1,050,914	1,161,085	
Net Assets			
Without donor restrictions	903,711	1,474,367	
With Donor Restrictions			
Time restricted	2,117,778	2,535,000	
Purpose restricted	5,382,449	4,440,664	
p-==	7,500,227	6,975,664	
Total Net Assets	8,403,938	8,450,031	
Total Liabilities and Net Assets	\$ 9,454,852	\$ 9,611,116	

See notes to financial statements

Statements of Activities

Vear	Ended

			1001				
	June 30, 2021			June 30, 2020			
	Without Donor With Donor		Without Don		With Donor		
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total	
SUPPORT AND REVENUE							
Contribution and grant revenue	\$ 2,094,651	\$ 3,506,966	\$ 5,601,617	\$ 2,228,183	\$ 5,170,301	\$ 7,398,484	
Paycheck Protection Program loan forgiveness	829,808	-	829,808	-	-	-	
Special events (net of \$480,420 and \$677,808							
direct benefit to donors for 2021 and 2020)	180,945	-	180,945	82,592	-	82,592	
Program revenue	192,951	-	192,951	508,438	-	508,438	
Sublease income	245,774	-	245,774	152,046	-	152,046	
License and royalty fees	9,342	-	9,342	14,849	-	14,849	
Interest income	7,632	-	7,632	28,596	-	28,596	
Net assets released from restrictions	2,982,403	(2,982,403)		4,887,965	(4,887,965)		
Total Support and Revenue	6,543,506	524,563	7,068,069	7,902,669	282,336	8,185,005	
EXPENSES							
Program	4,422,214	-	4,422,214	5,795,915	-	5,795,915	
Management and general	1,491,702	-	1,491,702	1,381,719	-	1,381,719	
Fundraising	1,200,246	_	1,200,246	1,299,005		1,299,005	
Total Expenses	7,114,162		7,114,162	8,476,639		8,476,639	
Change in Net Assets	(570,656)	524,563	(46,093)	(573,970)	282,336	(291,634)	
NET ASSETS							
Beginning of year	1,474,367	6,975,664	8,450,031	2,048,337	6,693,328	8,741,665	
End of year	\$ 903,711	\$ 7,500,227	\$ 8,403,938	\$ 1,474,367	\$ 6,975,664	\$ 8,450,031	

See notes to financial statements

Statement of Functional Expenses Year Ended June 30, 2021

				Pr	ogram						
	HFHC								•		
	(formerly						Other	Total	Management		
	Education)	Veterans	Women	CHW	Government	International	Programs	Program	and General	Fundraising	Total
Personnel	\$ 107,469	\$ 452,993	\$ 61,947	\$ 645,925	\$ 337,402	\$ -	\$ 881,206	\$ 2,486,942	\$ 400,520	\$ 617,579	\$ 3,505,041
Grants	110,670	42,805	23,488	266,733	7,015	59,884	161,715	672,310	ψ 100,020 -	Ψ 017,070 -	672,310
Program expenses	2,492	179	1,192	6,810	1,101	-	10,359	22,133	_	_	22,133
Program research	338	50,909	594	27,459	655	200	1,972	82,127	_	_	82,127
Retreat expenses	-	-	-		-	-	469	469	_	_	469
Production and media	148	6,049	227	11,621	2,416	-	22,022	42,483	14,780	59,007	116,270
Printing and advertising	6	424	38	1,340	215	-	1,599	3,622	457	2.790	6,869
Special events and annual gala	-	_	-	-	-	_	-	-	-	403,898	403,898
Cultivation expense	71	393	190	5,365	_	-	1,547	7,566	9,255	2,701	19,522
Consultants/website design	20,475	10,313	801	82,844	45,516	490	200,858	361,297	43,392	253,189	657,878
Occupancy	22,907	53,552	7,778	94,942	71,328	7,242	164,314	422,063	363,433	174,953	960,449
Telephone and internet	1,073	5,008	313	4,652	3,635	215	14,738	29,634	19,122	7,176	55,932
Postage and shipping	-	185	-	44	100	-	856	1,185	2,348	737	4,270
Office supplies and equipment rental	786	1,790	276	10,347	1,833	198	5,937	21,167	9,067	4,903	35,137
IT (software, hardware and web)	3,172	6,153	294	9,880	3,498	177	18,539	41,713	19,902	73,338	134,953
Audit	510	1,408	147	2,174	739	57	3,849	8,884	7,496	3,620	20,000
Membership and subscriptions	155	549	32	1,274	659	26	5,387	8,082	3,389	2,153	13,624
Professional development	442	500	-	34	5	-	547	1,528	1,076	72	2,676
Travel and meetings	1,864	7,348	1,373	19,845	8,811	9	6,551	45,801	15,953	3,499	65,253
Insurance	2,087	3,377	848	9,235	2,379	29	9,242	27,197	20,118	25,707	73,022
Legal	14,325	74	6	91	707	-	3,644	18,847	24,771	15,755	59,373
Bank and credit card fees	237	1,113	69	2,030	218	751	3,376	7,794	746	19,565	28,105
Third party fees	21	46	8	99	53	-	78,702	78,929	233	-	79,162
Donated services	-	-	-	-	-	-	-	-	1,910	-	1,910
Bad debt	-	-	-	-	-	-	-	-	515,000	-	515,000
Depreciation	1,710	3,667	638	7,957	4,299		12,170	30,441	18,734	10,024	59,199
	290,958	648,835	100,259	1,210,701	492,584	69,278	1,609,599	4,422,214	1,491,702	1,680,666	7,594,582
Special events - direct benefit											
to donors										(480,420)	(480,420)
	\$ 290,958	\$ 648,835	\$ 100,259	\$ 1,210,701	\$ 492,584	\$ 69,278	\$ 1,609,599	\$ 4,422,214	\$ 1,491,702	\$ 1,200,246	\$ 7,114,162

Statement of Functional Expenses Year Ended June 30, 2020

Program HFHC (formerly Other Total Management Education) Veterans Women CHW DLFtv Awareness Government International Programs Program and General Fundraising Total Personnel \$ 620.072 \$ 474.600 \$ 64.831 \$ 248.708 \$ 192.671 \$ 383.041 378.296 13 \$ 592.451 \$ 2.954.683 470.646 715.319 \$ 4.140.648 Grants 539.599 133.518 12.287 211.856 414 21.189 146.430 237.185 1.302.478 1.302.478 Program expenses 13,173 1,236 514 1,074 643 7,270 23,910 23,910 Program research 33,189 70,333 135 4,187 107,844 107,844 13,922 325 15,400 15,400 Retreat expenses 1,153 Production and media 708 1,075 2,325 40,402 22,515 154,489 71,209 115,719 16,255 Printing and advertising 8,062 3,500 5,700 1,844 50 3,444 22,600 562 10,008 33,170 5,783 Special events and annual gala 34,969 683 50 41,485 450 730,415 772,350 Cultivation expense 184 571 214 2,130 1,017 363 7,389 11,868 10,849 16,518 39,235 Consultants/website design 17.428 34.515 868 20.320 1.735 28.369 14.155 14.324 118.951 250.665 29.216 122.133 402.014 Occupancy 117,700 61.372 6.477 42.025 15.471 46.483 75.996 18.767 120.646 504.937 332.582 174.544 1.012.063 Telephone and internet 4,727 2.880 287 2.268 3.822 3.118 4.796 842 6.846 29.586 16.109 5.776 51.471 1,089 44 1,540 1,030 474 413 407 5,067 1,541 1,522 8,130 Postage and shipping 65 5 16,141 4,477 2,576 2,420 1,154 602 Office supplies and equipment rental 259 1,700 5,152 3,762 22,102 6,003 44,246 IT (software, hardware and web) 21.321 7.697 992 8.566 9.604 24.118 5.877 3.680 18.162 100.017 7.391 75.298 182,706 21.000 Audit 21.000 Membership and subscriptions 591 347 971 2.052 765 2.383 143 5.200 Professional development 1,272 1,881 3,153 896 134 4,183 Travel and meetings 30,052 17,773 592 3,520 11,113 5,393 6,216 7,189 31,678 113,526 51,492 58,859 223,877 Insurance 13.085 6.252 653 3 285 2 170 3.989 2 9 1 8 1.604 8.907 42.863 28 990 24 026 95.879 10,487 213 19 234 84 4,109 139 57 623 15.965 29.743 4.405 50.113 Legal Bank and credit card fees 544 800 176 9.676 41 75 166 382 5.019 16,879 1,127 5,857 23.863 49,825 49,825 Third party fees 700 555 51,080 Bad debt 311,650 311,650 6,656 6,036 439 9,642 2,569 4,594 4,083 1,424 7,848 43,291 27,354 6,803 77,448 Depreciation 825,012 88,613 574,253 282,967 664,627 521,993 1,178,830 1,381,719 9,154,447 1,463,530 196,090 5,795,915 1,976,813 Special events - direct benefit (677,808)(677,808)to donors \$ 1,463,530 \$ 825,012 88,613 \$ 574,253 \$ 282,967 \$ 664,627 521,993 196,090 \$ 1,178,830 \$ 5,795,915 \$ 1,381,719 \$ 1,299,005 \$ 8,476,639

Statements of Cash Flows

	Year Ended June 30				
	<u> </u>	2021		2020	
CASH FLOWS FROM OPERATING ACTIVITIES					
Change in net assets	\$	(46,093)	\$	(291,634)	
Adjustments to reconcile change in net assets to net					
cash from operating activities:					
Paycheck Protection Program loan forgiveness		(829,808)		-	
Bad debt expense		515,000		311,650	
Depreciation		59,199		77,448	
Loss on disposal of equipment		6,487		33,076	
Change in operating assets and liabilities					
Contributions and employee receivables		201,318		(2,243,206)	
Prepaid expenses and other current assets		(91,992)		164,532	
Security deposits		120		25,421	
Accounts payable		(61,582)		(49,482)	
Accrued vacation		17,214		(24,540)	
Net Cash from Operating Activities		(230,137)		<u>(1,996,735</u>)	
CASH FLOWS FROM INVESTING ACTIVITIES					
Proceeds from maturity of certificates of deposit		1,002,959		2,255,937	
Purchase of certificates of deposit		-		(2,506,750)	
Purchase of property and equipment				(16,156)	
Net Cash from Investing Activities		1,002,959		(266,969)	
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds from Paycheck Protection Program loan		764,005		829,808	
Treeseas Henri ayeneek rieteetten riegian lean				<u> </u>	
Net Change in Cash		1,536,827		(1,433,896)	
rtot change in cach		1,000,021		(1,100,000)	
CASH					
Beginning of year		2,288,198		3,722,094	
beginning or year		_,,		-,,	
End of year	\$	3,825,025	\$	2,288,198	
Life of your	<u>*</u>	-,0-0,0-0	<u>*</u>	_,,	

Notes to Financial Statements June 30, 2021 and 2020

1. Organization and Tax Status

The David Lynch Foundation For Consciousness-Based Education and World Peace (the "Foundation" or "DLF"), a nonprofit organization founded in 2005, addresses the epidemic of trauma and toxic stress among at-risk populations through the implementation of the evidence-based Transcendental Meditation ("TM") technique. The Foundation has supported more than 1,000,000 children and adults worldwide, with a focus on urban youth in underserved schools, veterans suffering from post-traumatic stress and their families, women and children who are survivors of domestic violence and sexual assault, and people in recovery from alcohol and substance abuse. The Foundation has also worked with the homeless, prison populations, people living with HIV/AIDS, and others.

The Foundation organizes and hosts scientific and professional conferences as well as town hall meetings to educate leaders and the general public about the benefits of TM and the work of the Foundation. In addition, it partners on the highest level research to assess the effects of TM. Below are descriptions for certain programs of the Foundation.

Healthy Families Healthy Communities (HFHC) NY (formerly Education)

The Foundation's outreach program focused on serving communities and populations that experience trauma and toxic stress in the New York City area. The populations served within HFHC include students in low income schools, school teachers, community groups, Latino and Black community members, and college students. Instructions take place at schools, hospitals, and community centers. To bring TM to those most in need, DLF partners with local authorities, hospitals, and community groups. Through this citywide initiative, DLF is working towards addressing health inequities in New York City, as well as increasing the wellness and wellbeing of NYC government workers and community members. In partnering with NYC government agencies, DLF continues the focused effort of demonstrating the effectiveness of TM and the importance of getting instructions covered by health insurance.

Veterans (Resilient Warrior Program)

This program provides TM training to veterans, active-duty personnel, and military families. The technique of TM has been shown to relieve symptoms of post-traumatic stress disorder (PTSD) and major depression. The Resilient Warrior Program works with major veteran service organizations including Veterans Administration medical centers, Fort Gordon Traumatic Brain Injury Clinic, and the Boulder Crest Retreat. DLF is working closely with top administrative and research leadership at the VA to design the largest study ever on meditation and PTSD. The study will take place at 9 VA medical centers and research universities across the U.S. with approximately 450-500 subjects. In addition to PTSD clinical outcomes, the study will examine depression, suicidal ideation, substance craving/usage, and sleep - and include a neuroimaging and biological component, showing the impacts of TM.

Notes to Financial Statements June 30, 2021 and 2020

1. Organization and Tax Status (continued)

Women's Health Initiative (Women)

The Women's Health Initiative provides TM training for survivors of domestic violence and sexual assault. TM is an evidence-based, alternative therapy shown to contribute to healing and empowerment. Program partners include the Manhattan Family Justice Center (an initiative of the New York City Mayor's office to end domestic and gender-based violence), Crime Victim Treatment Center (the largest hospital-based victim assistance program in New York), and other domestic violence and sexual assault service providers.

Center for Health and Wellness (CHW)

The Center for Health and Wellness (CHW), formerly Center for Leadership and Performance (CLP), provides TM training courses for New York City and Los Angeles area business professionals. This professional development program provides a technique to overcome stress, enhance creativity, and increase stamina and efficiency. This results in greater performance in the workplace. The program provides organizations and their executives the opportunity to fulfill an important aspect of workplace training and wellness initiatives. CHW also furthers awareness of the impact of DLF's work and the effectiveness of TM.

DLFtv

DLFtv documents DLF programs around the world, including schools; women's initiatives; active duty military, veterans and their families; law enforcement and prisons; the homeless, and refugees. DLFtv seeks the most compelling stories of transformation and creates videos that inspire program participation, funding, and new partnerships. In addition, DLFtv plans and provides technical production for many DLF events; including concerts, galas, summits, and screenings.

Awareness (DLF Live)

The Awareness program produces events to increase awareness of DLF and educate the public about the impact and benefits of TM. The world's premiere artists, designers, and musicians participate in DLF's galas, special events, and auctions. Auctions offer one-of-akind new works and extraordinary experiences. Funds benefit the DLF's programs to reduce toxic stress and trauma, and improve the quality of life for under-resourced populations.

International

DLF provides funding to TM programs for under-resourced and vulnerable populations beyond the United States. DLF supports TM training to groups in Asia, Africa, Europe and Latin America.

Notes to Financial Statements June 30, 2021 and 2020

1. Organization and Tax Status (continued)

Other Programs

Washington, D.C. (Government)

The Meditation Center (TMC) at THEARC (Town Hall Education Arts Recreation Campus) is a division of the Center for Health and Wellness of the Foundation. Since 2018, DLF has continued to work in partnership with 13 nationally acclaimed organizations based at THEARC, and several longstanding community-based organizations; to provide TM courses and ongoing support to residents of one of DC's most under-resourced communities. Collaborations have been fostered and expanded with organizations such as Children's National Health System, Bishop Walker School for Boys, Phillips Collection, Howard University Hospital, Far Southeast Family Strengthening Collaborative, HD Woodson High School, Bellevue Success Center, and the House of Ruth. The service that TMC is providing to the community is helping to eradicate the epidemic of toxic stress and trauma and improve the quality of people's lives.

HIV Wellness

For decades, Transcendental Meditation has been used as an adjunct to HIV/AIDS treatment by individuals who must confront serious mental/emotional challenges due to a compromised immune system. DLF partners with organizations in the San Francisco bay area to promote the power of TM to profoundly heal and restore the lives of individuals who live with HIV/AIDS.

Heal The Healers Now (Healthcare)

In the early days of the COVID-19 pandemic, the Foundation recognized that healthcare workers were dealing with crushing levels of stress and anxiety; making rapid, life-or-death decisions, all while putting their own health at risk. DLF has quickly mobilized to respond to the needs of our healthcare workers. The response from healthcare workers, hospitals, research centers, and donors has been extraordinary. As of October 2021, TM instruction has taken place in over 40 hospitals and medical centers around the country, including research focused on TM and healthcare provider wellness at 7 major research and teaching centers. Through this nationwide initiative, more healthcare workers will gain access to this powerful, non-pharmaceutical tool. In addition, hospitals, policy makers, and those concerned with the wellbeing of our nation's healthcare industry and its medical providers will have additional evidence of TM's effectiveness; which helps to secure and allocate funding for further TM instruction.

Notes to Financial Statements June 30, 2021 and 2020

1. Organization and Tax Status (continued)

Other Programs (continued)

Los Angeles Programs

DLF began serving the Los Angeles community in 2010. In 2019 the Healthy Families/Healthy Communities program was created to expand the mission to support students and their families in Southern California. Under the HF/HC program DLF has forged a powerful partnership with Los Angeles Unified School District's Student Health and Human Services Department to provide TM training to their frontline mental health providers as well as district leadership. The public charter school program partnerships continue under the HF/HC umbrella as well. DLF also provides programs for community centers serving youth that have been incarcerated, veterans with PTSD, women survivors of domestic violence, individuals in recovery from substance abuse disorders, and frontline health providers - including nurses at UCLA Health, as well as Emergency Room doctors.

Tax Status

The Foundation is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes. The Foundation is not classified as a private foundation.

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Net Asset Presentation

Net assets and revenues, expenses, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Net assets without donor restrictions represent resources that are not subject to donor-imposed restrictions.

Notes to Financial Statements June 30, 2021 and 2020

2. Summary of Significant Accounting Policies (continued)

Net Asset Presentation (continued)

Net assets with donor restrictions represent net assets subject to donor-imposed restrictions that expire by the passage of time, or by actions of the Foundation. When a donor's time-restriction expires or a purpose-restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the accompanying statements of activities as "net assets released from restrictions".

Certificates of Deposit

Certificates of deposit are reported at cost plus accrued interest, which approximates fair value.

Contributions Receivable

Management determines an allowance for doubtful accounts on a case by case basis based on management's historical experience, review of individual account balances, actual cash collections and its expectations of future collections, with amounts considered uncollectable written-off as bad debt. Management identified approximately \$515,000 and \$312,000 of bad debt during 2021 and 2020, respectively, and believes all remaining contributions receivable to be fully collectable.

Contributions receivable that are expected to be collected in future years are discounted to their net realizable value using a risk-adjusted discount rate. The discount is amortized and reflected within contribution income in the statements of activities over the period in which the pledge is expected to be collected.

Property and Equipment

All acquisitions of property and equipment in excess of \$2,000, and all expenditures for repairs, maintenance, renewals, and betterments in excess of \$2,000 that materially prolong the useful lives of assets, are capitalized. Property and equipment are recorded at cost less an allowance for depreciation. Depreciation is computed on a straight-line basis over the estimated useful lives of the respective assets, which is three to five years for equipment and eight years for furniture and fixtures.

Contributions, Special Events and Grant Revenue

Contributions, special events and grant revenue, including unconditional promises to give, are recognized as revenue in the period received.

Notes to Financial Statements June 30, 2021 and 2020

2. Summary of Significant Accounting Policies (continued)

Contributions, Special Events and Grant Revenue (continued)

Conditional promises to give are not recognized until they become unconditional; that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value.

Contributions of land, buildings, and equipment without donor restrictions concerning the use of such long-lived assets are reported as revenues of net assets without donor restrictions. Contributions of cash or other assets to be used to acquire land, buildings, and equipment are reported as revenues of net assets with donor restrictions class; the restrictions are considered to be released at the time of acquisition of such long-lived assets.

Program Revenue

Program revenue for transcendental meditation courses and instructional workshops is recognized as revenue when such services are provided.

Grants

Grants to other organizations are recognized as an expense in the period where the promise to give is made. If grants have not been paid to recipient organizations prior to year-end, the Foundation reports these amounts as grants payable.

Accounting for Uncertainty in Income Taxes

The Foundation recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Management has determined that the Foundation had no uncertain tax positions that would require financial statement recognition or disclosure. The Foundation is no longer subject to examinations by the applicable taxing jurisdictions for periods prior to June 30, 2018.

Functional Allocation of Expenses

The costs of providing various programs, grants, and other activities have been summarized on a functional basis in the accompanying statements of activities and functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses that can be identified with a specific program or support service are allocated directly according to their natural expenditure classification. Costs that are common to several functions are allocated among the program and supporting services based on time and effort records, departmental expense activity, and estimates made by the Foundation's management.

Reclassifications

Certain items in the 2020 statement of cash flows were reclassified to conform to the 2021 statement of cash flows.

Notes to Financial Statements June 30, 2021 and 2020

2. Summary of Significant Accounting Policies (continued)

Subsequent Events Evaluation by Management

Management has evaluated subsequent events for disclosure and/or recognition in the financial statements through December 3, 2021, the date which the financial statements were available to be issued. No events have occurred subsequent to the statement of financial position date through the evaluation date that would require adjustment to or disclosure in the financial statements.

3. Concentration of Credit Risk

The credit risk for contributions receivable at June 30, 2021 and 2020 was concentrated, with 73% and 68% owed from six and seven donors, respectively. Additionally, the Foundation received approximately 28% and 40% of its contribution and grant revenue from two and three donors during the years ended June 30, 2021 and 2020, respectively.

The Foundation believes the risk is minimal due to the payment history of the donors. These contribution receivables are deemed collectible by management. The Foundation expects to continue receiving funding from these sources in the future due to the donors' giving history and strong relationships with the Foundation. The Foundation has also taken significant steps to diversify and broaden its funding sources by building a stronger, more robust development team and cultivating new and deeper relationships with other foundations and individuals.

The Foundation places its cash with highly rated financial institutions. At times, cash balances may be in excess of federally insured limits.

4. Contributions Receivable

The Foundation received unconditional restricted contributions which have been recorded net of a present value discount of 4.25% at June 30, 2021 and 2020 as follows:

	2021	2020
Due in two or more years	\$ 1,830,000	\$ 2,769,000
Less:		
Allowance for doubtful accounts	(215,000)	-
Discount to present value	(108,513)	(179,405)
	1,506,487	2,589,595
Due in one year or less	3,666,274	3,295,774
Total Contributions Receivable	\$ 5,172,761	\$ 5,885,369

Notes to Financial Statements June 30, 2021 and 2020

5. Line of Credit

The Foundation has a line of credit arrangement with a financial institution to borrow up to \$500,000 at a borrowing rate of 5.872% plus the London interbank offered rate ("LIBOR") with the outstanding balance to be repaid on or before the expiration date of January 25, 2022. As of June 30, 2021 and 2020, there was no outstanding balance on the line of credit.

6. Paycheck Protection Program Loans

On May 26, 2020, the Foundation received a loan under the Paycheck Protection Program (the "PPP Loan") in the amount of \$829,808 from the Small Business Administration ("SBA"). The PPP loan has an interest rate of 1% per annum and was scheduled to mature in May 2022.

In fiscal 2021, the defined conditions were met, and as a result, the SBA notified the Foundation that this PPP Loan was forgiven. Under requirements contained in ASU 2018-08, "Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made," the Foundation recognized the full amount of the proceeds from this PPP Loan as PPP loan forgiveness in the 2021 statement of activities.

In April 2021, the Foundation received a second PPP Loan from the SBA in the amount of \$764,005. This loan also has an interest rate of 1% per annum, with no payments due until February 2022, and is scheduled to mature in April 2026. If certain defined conditions are met, this loan may also be forgiven by the SBA, otherwise the Foundation will be required to repay this loan in full.

7. Net Assets with Donor Restrictions

Net assets with donor restrictions are available for the following purposes at June 30:

		2021	2020
Veterans Program	\$	4,600,419	\$ 3,505,113
Time restrictions	•	2,117,778	2,535,000
THEARC/Washington, D.C. Programs		350,000	650,000
Heal the Healers Now		245,254	33,752
Los Angeles School Program		103,288	152,117
Other programs		58,988	65,550
Fetzer Memorial Trust		24,500	25,000
International Program		<u> </u>	9,132
	\$	7,500,227	\$ 6,975,664

Notes to Financial Statements June 30, 2021 and 2020

7. Net Assets with Donor Restrictions (continued)

Net assets released from restriction during the years ended June 30, 2021 and 2020 were as follows:

	2021	2020
Heal the Healers Now	\$ 1,002,298	\$ 278,375
Time restrictions	827,222	1,050,000
Veterans Program	415,198	2,470,373
Los Angeles School Program	366,493	110,383
THEARC/Washington, D.C. Programs	345,000	140,000
Other programs	16,560	10,129
International program	9,132	11,545
Fetzer Memorial Trust	500	270,000
Chicago School Programs	-	45,000
Education Program		502,160
	\$ 2,982,403	\$ 4,887,965

8. License and Royalty Fees

In December 2016, the Foundation entered into a Publishing Agreement (the "Agreement") with a publisher to grant the exclusive right to publish a manuscript produced by the Foundation's executive director, who has also signed a separate agreement to gift any and all license and royalty proceeds of the manuscript to the Foundation. The Agreement includes payments to the Foundation of \$440,000 for the publication of the manuscript plus royalties on all copies sold by the publisher.

The Agreement provides for royalty fees to be paid to the Foundation based on future sales of the manuscript. The Foundation received approximately \$9,000 and \$15,000 for the years ended June 30, 2021 and 2020, respectively.

9. Operating Lease Commitments

Occupancy

The Foundation has non-cancelable operating leases as a lessee for office space in New York, Los Angeles, Washington, D.C. and Massachusetts that expire at various dates through October 2027. These leases contain renewal options and some require the Foundation to pay all executor costs such as taxes, maintenance, and insurance.

Notes to Financial Statements June 30, 2021 and 2020

9. Operating Lease Commitments (continued)

Future annual minimum lease commitments under these operating leases that have remaining terms in excess of one year are as follows for years ending June 30:

2022	\$ 867,645
2023	799,609
2024	823,306
2025	302,727
2026	30,841
2027	 31,458
	\$ 2,855,586

Rent expense totaled approximately \$902,000 and \$917,000 for the years ended June 30, 2021 and 2020, respectively, which is included within occupancy expenses on the accompanying statements of functional expenses.

Rental Income

During the year ended June 30, 2020, the Foundation entered into two non-cancelable operating leases as lessor to sublet a portion of its office space in New York. The subleases expire in October 2024.

Future minimum rental payments for the years ending June 30 are as follows:

2022	\$ 253,147
2023	260,742
2024	268,564
2025	 91,912
	\$ 874,365

Rental income was approximately \$246,000 and \$152,000 for the years ended June 30, 2021 and 2020, respectively.

Notes to Financial Statements June 30, 2021 and 2020

10. Liquidity and Availability of Financial Assets

The Foundation's financial assets and resources available to meet cash needs for general expenditures within one year of the date of the statement of financial position were as follows as of June 30:

	2021	2020
Financial assets at year end:		
Cash	\$ 3,825,025	\$ 2,288,198
Certificates of deposit	-	1,002,959
Contributions receivable, net	5,172,761	5,885,369
Employee receivables	 	 3,710
Total Financial Assets	8,997,786	9,180,236
Less: net assets with donor restrictions	(7,500,227)	(6,975,664)
Add next year's release of donor restrictions	 2,160,273	 2,013,000
Financial Assets Available to Meet Cash Needs		
for General Expenditures Within One Year	\$ 3,657,832	\$ 4,217,572

The Foundation monitors its cash needs regularly and receives grants and contributions throughout the year in addition to special events and program revenue earned from services provided. The Foundation also has \$500,000 from a line of credit arrangement which it can draw upon in the event of a liquidity need. There is no balance outstanding on the line of credit as of June 30, 2021.

11. Contingencies

The ongoing Coronavirus ("COVID-19") pandemic has resulted in substantial volatility in the global economy. COVID-19 has had and may continue to have an adverse effect on the results of the Foundation's operations. Given the uncertainty around the extent and timing of the potential future spread or migration of COVID-19 and around the imposition or relaxation of protective measures, management cannot reasonably estimate the impact to future results of operations, cash flows, or financial condition.

The Foundation is a co-defendant involved in a legal proceeding incurred in the normal course of operations. Management believes it has a defense for such claim and is defending the action, primarily through its insurance carrier. This litigation has only recently commenced and the court has granted significant portions of the Foundation's motions for dismissal.

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